

7 essential questions to ask when scoping a new source-to-contract tool to secure your supply chain



Questions to ask when Searching for a Source-to-Contract Tool

Best-in-class organizations use S2C technology up to 400% more than all others. On average, this helps them achieve:

- ✔ **89%** spend under management vs **51%** all others
- ✔ **12.8%** realized annual savings vs **5.6%** all others
- ✔ **82%** on time delivery of projects vs **59%** all others
- ✔ **50%** reduction in administrative contract management costs compared to all others

To identify an S2C system that will actually enable your organization to function, remember to ask these 7 questions.

1. How easy is it to use?

Always ask for a demo. Widespread user-adoption is extremely important, and that will only happen if your team members find the tool to be easy to use.

2. How much time does it take from implementation to full operation?

More sophisticated platforms can be fully operational in just 2 days.

3. Will the provider listen to your feedback and offer customization options?

Or are you simply a small fish in their pond of customers?

4. What's the support like?

Does the provider offer local support teams that understand your line of business, your language and local challenges?

5. How flexible is your implementation process?

Tailored? Or one-size-fits-all?

6. What training do you offer?

Does the provider assume responsibility for ensuring that you know and learn how to use every corner of the system?

7. How do I feel about this?

Do you feel like this provider cares about your success, and can give you the ROI you need?



Want to know more?

For more info on selecting a source-to-contract system that can revolutionize your approach to procurement, **check out our blog [here](#)**.

For more information, go to:
unit4.com

Copyright © Unit4 N.V.

All rights reserved. The information contained in this document is intended for general information only, as it is summary in nature and subject to change. Any third-party brand names and/or trademarks referenced are either registered or unregistered trademarks of their respective owners. IG220921INT

UNIT4
In business for people